

OFFICIAL RULES AND CONDITIONS

AGREEMENT TO OFFICIAL RULES AND CONDITIONS. Participation in the sweepstakes constitutes entrant's full and unconditional agreement to and acceptance of these Official Rules and Conditions.

TIMING. Sweepstakes begins at 7 a.m. MST on January 1, 2018 and ends at 11:59 p.m. MST on December 31, 2018.

ELIGIBILITY. The sweepstakes is open to current Tech Data Riverbed authorized Resellers' Sales Representative ("Reseller Rep") and who are residents of the United States or Canada, who have reached the age of legal majority in their respective jurisdictions, who have internet access as of January 1, 2018, and are employed throughout the entire sweepstakes period at their Reseller company. Resellers may be, without limitation, employees or officers of corporations or other legal entities. Sweepstake is eligible for United States and Canadian Resellers only. Sweepstakes is NOT eligible for any Reseller company located in Quebec. Eligible Resellers must hold Premier or Elite status with Riverbed at time of transaction to be eligible, and must be in good standing with Riverbed and not on probation.

TO ENTER. NO PURCHASE NECESSARY. No purchase or payment of any money is necessary to enter.

In order to qualify Resellers company must meet the criteria below:

1. Reseller must hold Premier or Elite status with Riverbed at time of transaction to be eligible.
2. Must be in "good standing" with Riverbed and cannot be on probation.
3. Individual deals must be at least \$50,000.00 (\$USD) or more to qualify for payouts.
4. Must sell SteelFusion, SteelConnect and/or SteelCentral to an end-user from Reseller company's SteelHead install base, as qualified by Riverbed.
5. Xirrus products, Renewal and Maintenance revenue are not eligible.

Winner's Criteria Categories:

- **Resellers Representatives are eligible to win (1) \$1,000.00 (\$USD) AMEX gift card for closing a SteelFusion and/or SteelCentral product deal \$50,000.00 (\$USD) or larger to an end-user from Reseller company's SteelHead install base.**
 - **Limited to the first 30 deals booked across ALL Reseller companies.**
 - **Limit 10 per each Reseller company.**
 - **Reseller partners located in Quebec are NOT eligible to participate.**

Tech Data is not responsible for lost, late, incomplete, invalid, ineligible or misdirected email or mail which will be disqualified; failed, partial or garbled computer transmissions; or technical failures of any kind, including but not limited to electronic malfunctioning of any network, hardware, or software or electronic or human error which may occur in the processing of entries. Tech Data reserves the right in its sole discretion to disqualify any individual it finds to be tampering with the entry process or with the operation of the sweepstakes, or to be acting in violation of these Official Rules and Conditions. Tech Data reserves the right to cancel, terminate or modify the sweepstakes if it is not capable to completion as planned for any reason.

PRIZES.

Resellers Representatives are eligible to win (1) \$1,000.00 (\$USD) AMEX gift card for closing a SteelFusion, SteelConnect and/or SteelCentral product deal \$50,000.00 or larger to an end-user from Reseller company's SteelHead install base. Limited to the first 30 deals booked across ALL Reseller companies. Limit 10 per each Reseller company. Promotion cannot be combined with any other Tech Data / Riverbed promotions.

Deals under \$50,000.00 (\$USD) do not qualify. In order to qualify for the prize, the Reseller Representative **MUST** register the order via the registration site **www.beyond-the-base.com** All registrations must be entered by

January 15, 2019 to qualify. . Returned Products do not qualify. No substitutions will be permitted, except by Tech Data who reserves the right to substitute a prize of comparable or greater value if the prize cannot be awarded as described for any reason. Prize must be accepted as awarded and is nonassignable and nontransferable. The AMEX gift card awards will be delivered directly to the winning Reseller Representative. Upon receipt, Tech Data will be deemed to have awarded the prize to the winners, with winners assuming full ownership of and responsibility for the prize.

No cash or other substitutions permitted, except by Tech Data who reserves the right to substitute a prize of comparable or greater value if the prize cannot be awarded as described for any reason. Prize must be accepted as awarded and is nonassignable and nontransferable. Prize will be shipped to winner's address, postage prepaid. Allow 4-6 weeks for delivery. Upon shipment, Tech Data will be deemed to have awarded the prize to the winners, with winners assuming full ownership of and responsibility for the prize. If winner's corporate policy precludes him/her from being awarded the prize, the prize will be awarded directly to the corporation.

SELECTION. The first thirty (30) deals booked at \$50,000(\$USD) or more that are registered by authorized Reseller Representatives who have completed all requirements and sales verified by Riverbed will be selected as winners on or about January 15, 2019 in Tempe, Arizona by Tech Data whose decision as to the administration of the sweepstakes and selection of the potential winner is final. Potential winners will be notified by email, mail, or telephone on or about January 15, 2019. Potential winners may be notified earlier. Tech Data's decision as to the administration of the sweepstakes and selection of the potential winner is final. Potential winners will be notified by email. Except where prohibited, winner will be responsible for all applicable taxes. Void where prohibited by law. Odds of winning depend on the total number of eligible entries received. Except where prohibited by law, participation in the sweepstakes constitutes the winners' consent to use of the winners' name, city and state for promotional purposes without further payment or consideration.

Within ten (10) business days of being notified that he/she has been selected as a potential winner by an AVT-approved third party vendor, potential winner will be required to sign an affidavit of eligibility, a publicity release that will allow the use of the winners' names by the sponsor, and a form W-9 for tax purposes. Failure to sign and return the affidavit, release and form W-9 within the time required constitutes waiver of the prize, and the prize will be awarded to an alternate winner. Except where prohibited, winner will be responsible for all applicable taxes. Any person or entity winning over \$600 in prizes during any one calendar year period will receive an IRS form 1099 at the end of the calendar years, and a copy of such form will be filed with the IRS. Void where prohibited by law. Odds of winning depend on the total number of eligible entries received. Potential winners will be notified by email or telephone. Except where prohibited by law, participation in the promotion constitutes the winners' consent to use of the winners' name, winners' company name, city and state for promotional purposes without further payment or consideration. Any additional costs relating to the prize, and incurred as a result of accepting the prize, is the sole responsibility of the winner. AVT reserves the right in its sole discretion to supplement or make changes to the rules of any promotion at any time without notice. AVT reserves the right in its sole discretion to interpret the rules of any promotion, and such interpretation shall be binding upon all participants.

WINNER LIST. Results may also be obtained at any time by sending a self-addressed, stamped envelope to:

Attn: Kristie Nedza
Tech Data
8700 S. Price Rd.
Tempe, AZ 85284

RELEASE. By receipt of a prize, entrant agrees to release and hold harmless Tech Data, its affiliates, and their respective officers, directors, employees and agents from and against any claim or cause of action arising out of entrant's receipt or use of such prize and entrant's participation in the sweepstakes.

SPONSOR. This sweepstakes is sponsored by Tech Data, 8700 S. Price Rd., Tempe, AZ 85284.